



IDENTITY, TRACK RECORD & GROWTH PLAN 2001-2005

a catalyst for change
through dialogue and
understanding





Nowruz Greetings from President George W. Bush

Iranians and Iranian-Americans celebrate the Iranian New Year, Nowruz, on the first day of spring (the vernal equinox), which often falls on the 21st of March. Each year AIC celebrates Nowruz with Iranian-Americans and American friends of Iran. During this annual gala event AIC also celebrates the achievements of the Iranian-American community and Americans who have made significant contributions to dialogue, understanding and cooperation between the United States and Iran. AIC's 2001 celebration of Nowruz was especially joyful. Recognizing the importance of Nowruz, President George W. Bush sent Nowruz greetings to Iranian-Americans through AIC. The message was faxed to the AIC office in Princeton, to the attention of AIC President Professor Hooshang Amirahmadi, on March 8, 2001.

THE WHITE HOUSE
WASHINGTON

March 5 2001

I am delighted to extend warmest greetings to all Iranian Americans celebrating Now-Ruz on March 21.

Iranian immigrants and their descendants have made significant contributions to American commerce, education, government, and culture. Your observation of the traditional Persian New Year serves as a reminder of the vibrant Iranian-American culture that we enjoy in our Nation. As the seasons change and your New Year begins, your celebration with family and friends is admirable and I hope a most enjoyable time. I hope this occasion will foster a renewed appreciation for the rich heritage and contributions of Iranian Americans.

Best wishes for a memorable celebration.



A Message from
The Honorable Donna Shalala
Former US Secretary of Health
and Human Services

A Message from The Honorable Donna Shalala

**Former United States Secretary of Health and Human Services
President, University of Miami**

Rebuilding Bridges

To many Iranians and Americans, the once thriving friendship between their two countries lies in the distant past. Less than twenty-five years ago, Iranian exchange students flooded American universities, and American tourism flourished in Iran.

I had the opportunity to spend two years in Iran with the Peace Corps in the mid sixties. I saw an Iran that few Americans have had the opportunity to see. I saw friendships created between Iranians and Americans that have lasted to this very day. I am proud to have played a role in this noble effort to create bridges between the two nations and peoples.

The mission of AIC is to link not just two countries but two peoples. We seek to promote constructive dialogue and increased understanding, and to provide a framework for cooperation and positive change. This noble mission is the reason I have joined AIC's Board of Directors.

**Please be part of our mission.
Join AIC as a member, sponsor, or benefactor.
Help us rebuild our bridges.**

Best wishes,



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EXECUTIVE SUMMARY

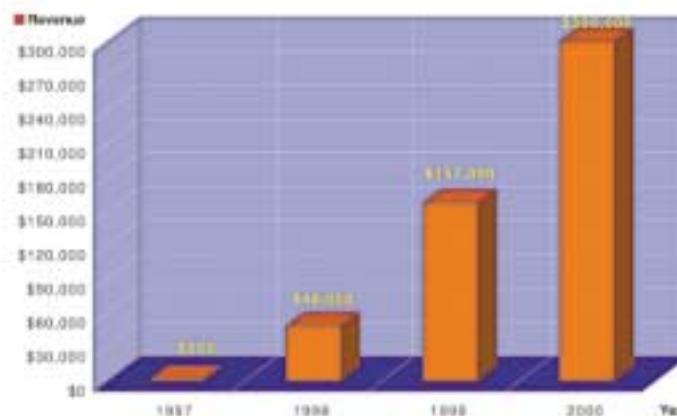
In presenting this document, reflecting the identity, track record and the 2001-2005 Growth Plan for American Iranian Council, Inc. (AIC), every dimension of the structure, history, people, and vision of our organization is discussed. We address why AIC is needed, unique, and effective. We offer a detailed statement of our mission, goals, principles and future educational, research and public service activities at length, and summarize our proven track record. We elaborate precisely what we plan to do, when we plan to do it, and why. We give a detailed accounting of past funding sources and projected costs and spending needs, allocated directly to each individual AIC activity. We also tell you about the benefits to our various constituents, both tangible and intangible, of an association with AIC. We outline a plan for evaluation of our performance, including self-assessment and peer/audience reviews.

The current friction between the United States and Iran is harmful to the national interests of both nations. Iran and the United States must work together, both with their allies and their adversaries, to promote political stability, economic development, democracy, and business relations. This cooperation requires sustained dialogue and a more comprehensive understanding of bilateral and regional issues. AIC, located in Princeton, New Jersey, was founded in 1997

to continue the work of its predecessor, the US-Iran Conference, Inc., in providing for the educational, research and public service requirements of this situation. The Council, a non-profit and tax-exempt [501 C (3)] organization, is an independent and non-partisan membership institution with no governmental affiliation or funding.

Since its inception, AIC has grown to revenues of approximately \$300,000 in the year 2000, diversifying its funding sources in the interim (Figure 1). We outline below our goals for 2001 of achieving revenues of \$690,000 and establishing an Endowment Fund. As indicated in our Financial Report for the year 2000, as depicted in Figure 2, only a small amount of this revenue goes to administrative expenses, the bulk of our revenues being spent on projects of significant impact. AIC's efficiency and power to produce results is hardly matched by similar organiza-

Figure 1: AIC Historical Revenue Growth





tions. Relative to the importance of our events and influence, we have the lowest overhead expenses of any comparable organization.

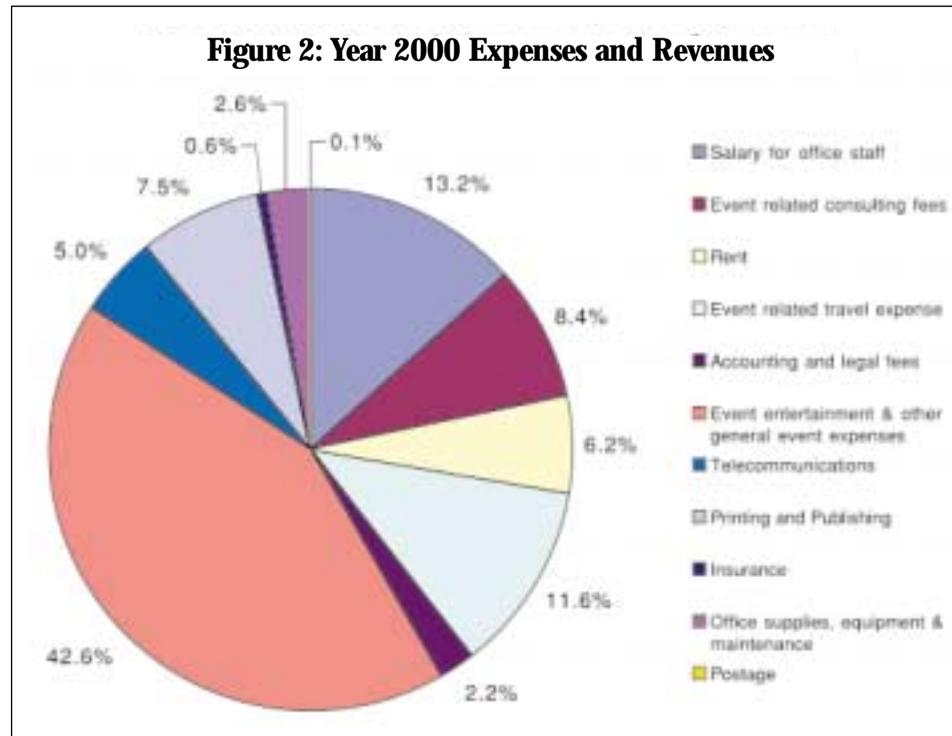
Our most important immediate task is to bring together two former allies again in a critical, constructive and transparent dialogue for a mutually beneficial, equal and democratic relationship. AIC is equally concerned with the sustainability of that relationship in the future. To this end, AIC's Board of Directors and Advisory Councils include a distinguished and diverse group of American, Iranian, and Iranian-American individuals from the diplomatic, academic, business, media, policy and professional communities.

While there are many American and Iranian-American organizations, AIC is the only operating organization of its kind that has brought together on its Board and various Councils both Americans and Iranian-Americans to work cooperatively toward its focused mission. More importantly, because of the high quality and effectiveness of its leadership and programs, AIC has gained the trust of the people and the governments of the United States and Iran.

One critically important issue that AIC hopes to address is the need for more Iranian-Americans to become involved in AIC's programs. We

plan to concentrate our efforts to better communicate to this group how AIC can help them stay in touch with and make an impact on issues relating to US-Iran relations, the Iranian-American community, and Iranian society. This will be done primarily through educational and service projects and a more active outreach program directed toward engaging members of this community in the various AIC activities.

For almost ten years, AIC and its predecessor have been challenging decision-makers and opinion



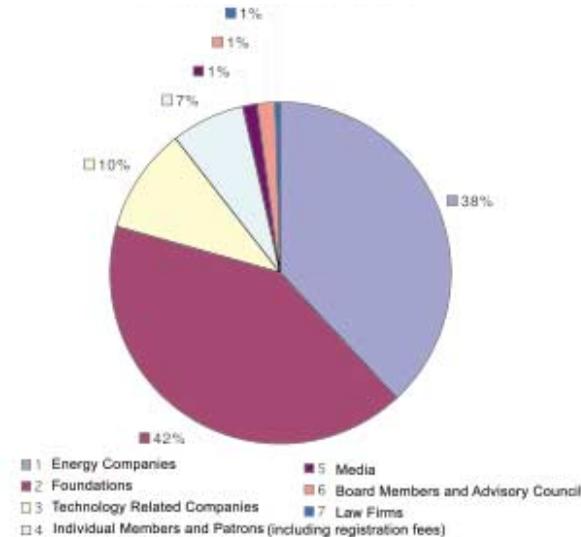
leaders in the United States and Iran to lower the volume of rhetoric and raise the level of discussion and debate on the future of relations between the two countries. AIC has been equally active in promoting the Iranian-American community and the overall development of Iran. We have accomplished this through our Distinguished Speakers Series and through breakthrough events such as the Congressional Exchanges and Roundtables, Nowruz Gala, and the Iranian-American Achievement Award.

AIC has aggressively sought out the most senior policy makers, such as former Secretaries of State Madeleine Albright and Cyrus Vance, AIC's Honorary Chairman, to put forth innovative ideas. AIC has played a major role in improving the image of Iran in the United States, in encouraging the American administration to critique past US policy toward Iran, and in lifting the embargo on Iranian carpets, caviar, and pistachios. We generally receive excellent and extensive media coverage throughout the world, and through the AIC publications and website, we disseminate that information more fully. We have published several noteworthy books and studies, a review of which best demonstrates the impartial, objective, balanced and diverse approach that AIC has adopted in bringing a better understanding between the United States and Iran.

As indicated by its track record and planned projects, AIC is building a critical mass of diverse services as the demand for its activities expands. We are also diversifying our sources of funding (Figure 3). In

the year 2000, for example, AIC was awarded a total of \$140,000 in matching money by two organizations, one a private eleemosynary benefactor and another a high-tech company. The pains of growing larger, and consequently becoming more visible and accountable, are with us.

Figure 3: Share of Various AIC Donors



Restructuring to rise to these challenges efficiently is another essential factor. The sponsors and collaborators of AIC activities now include corporations, foundations, academic institutions, public education and media organizations, and generous individuals. We evaluate our performance both in house and through outside peer group review.

Broadly stated, our members and sponsors receive substantial benefits not just tangibly, but also,



and perhaps to a greater degree, intangibly. Above all, we offer the opportunity to help in bringing the two nations of the United States and Iran together again, this time on the basis of a more democratic and mutually beneficial and thus lasting relationship.

Operating an estimated twenty-two individual activities, AIC's leadership is structured as follows:

- Honorary Board of Directors
- Board of Directors
- Executive Committee of the Board
- International Advisory Council
- Academic and Policy Council
- Economic Development Council
- Cultural and Educational Council
- Young Leaders Council

Additionally, we have six planned and/or recurring projects that will further serve AIC's mission in the future. Already our history, current infrastructure and staffing bode well for an efficient deployment of our 2001-projected budget of \$690,000 and establishment of an Endowment Fund.

With the help of our small but dedicated staff, as well as current and future members, sponsors, key benefactors, and collaborators, we are optimistic that we can continue to achieve our goals in the years ahead. However, one important factor in this regard is the support we hope to receive from *you*.

NEED FOR AIC

The current friction between the United States and Iran is harmful to the national interests of both nations.

Iran connects the Persian Gulf and the Caspian Sea and is the geographic and cultural nerve center of these two most energy-rich regions in the world. Iran also has immense political significance and economic potential, including the fourth and second largest oil and gas reserves in the world, respectively. Iran's population of over 65 million takes pride in having built one of the world's first civilizations and continues to offer the region an unmatched talent and market.

The United States leads the world in petroleum technologies and high-tech innovations and offers the world's largest single national market. Yet, what makes the US a major force in Iranian life is its growing involvement in the Persian Gulf and Caspian Sea regions. That involvement, in the wake of the Soviet collapse and the continuing political stalemate in the Middle East, has led to a significant expansion of the areas where the two nations have critical common interests. Meanwhile, over a million Iranians have made the United States their country, contributing to its growing greatness.

In the long term, Iran and the United States must work together with their allies, and adversaries, to



promote political stability, economic development, democracy, and business relations. This cooperation demands sustained dialogue and a more comprehensive understanding of bilateral and regional issues, requiring high-quality public education, policy-relevant research, and public service. Yet since relations ended in 1979, no organization in the United States or beyond has solely focused on US-Iran relations to promote such a dialogue and understanding for a constructive and sustainable partnership.

BACKGROUND AND NATURE

The American Iranian Council, Inc. (AIC), located in Princeton, New Jersey, was founded in 1997 to fill this critical gap. The Council, a non-profit and **tax-exempt** [501 C (3)] organization, is an outgrowth of the conferences and roundtables organized by US-Iran Conference, Inc. since 1993. AIC is designed as an educational think tank to extend the reach of its interactive forums to include a research and exchange agenda for the direct benefit of the public and private sectors. Members of the AIC Board of Directors and its various Advisory Councils work as volunteers. AIC is an independent and non-partisan membership organization, has no affiliation with any governments including the governments of the United States and Iran, and receives no governmental funding.

LEADERSHIP AND ADMINISTRATION

AIC has brought together on its Board of Directors, Honorary Board of Directors, Economic Development Council, Academic and Policy Council, Young Leaders Council, Cultural and Educational Council, and the International Advisory Council a distinguished and diverse group of Americans, Iranian-Americans, Iranians, and other individuals. They come from many diplomatic, academic, business, media, policy, and professional backgrounds. AIC is fortunate to have former Secretary of State Cyrus Vance as its Honorary Chairman, and former Secretary of Health and Human Services Donna Shalala as an Honorary Board member. AIC's Chairman, Robert H. Pelletreau, has served as US Ambassador to a number of countries in the Middle East and was Assistant Secretary of State for the Near East in the Clinton Administration. AIC's founder and President, Hooshang Amirahmadi, is a Professor at Rutgers University and, as an expert on Iran, maintains extensive ties with that country.

Honorary Board of Directors

Honorable Cyrus R. Vance

Honorary Chairman, AIC
Former US Secretary of State

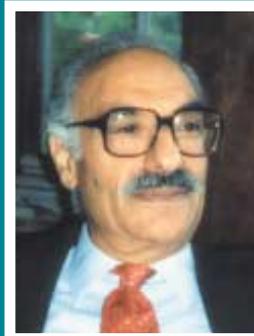
HONORARY BOARD OF DIRECTORS



Honorable Cyrus R. Vance
Honorary Chairman, AIC
Former Secretary of State



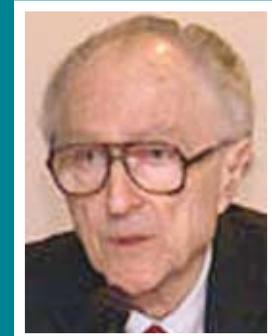
Honorable Donna Shalala
Former Secretary of Health
and Human Services



Prof. R. K. Ramazani
Professor Emeritus
University of Virginia

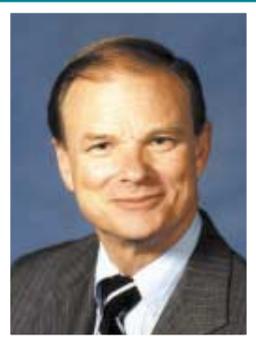


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Chairman
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Dr. David A. Hamburg
President Emeritus
Carnegie Corporation of NY

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Chairman, AIC



Prof. Hooshang Amirahmadi
Founder & President, AIC



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Meridian International Center



Prof. Olga M. Davidson
Brandeis University



Dr. Fereidun Fesharaki
East-West Center



Amb. Chass W. Freeman, Jr.
Middle East Policy Council



Amb. Robert L. Gallucci
Georgetown University

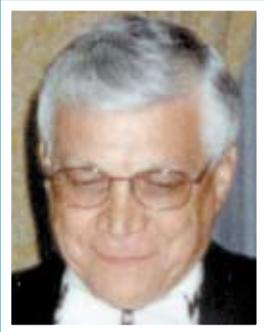


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Safas Corporation



Dr. Jamshid Ghajar
Cornell Medical Center

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Mr. John J. Ghaznavi
Ghaznavi Investments



Dr. Shireen Hunter
Islam Program, CSIS



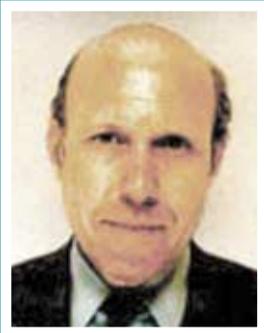
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Johnston & Associates



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Business-Humanitarian Forum



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Harvard University



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West Point Capital



Amb. Richard W. Murphy
Council on Foreign Relations



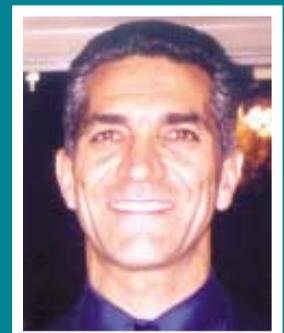
Dr. Hamid Najafi
CSI Wireless Corporation



Prof. M. S. Namazikhah
USC School of Dentistry



Mr. Hassan Nemazee
Nemazee Holdings



Dr. Camran R. Nezhat
Stanford Medical School

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Dr. Mehrdad Nikoomand
KLA-Tencor



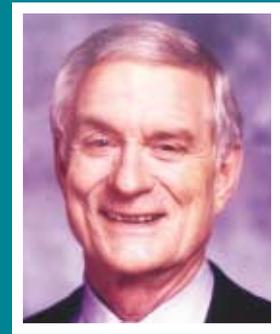
Mr. Lucio Noto
ExxonMobil Corporation



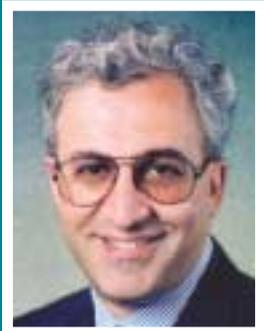
Mr. Giandomenico Picco
GDP Associates



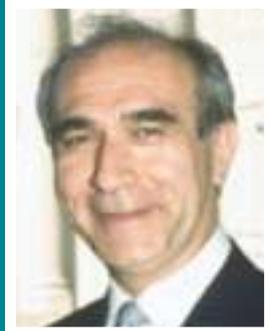
Amb. Thomas R. Pickering
The Boeing Company



Amb. Nicholas Platt
Asia Society



Mr. Bijan Mossavar-Rahmani
Mondoil Corporation



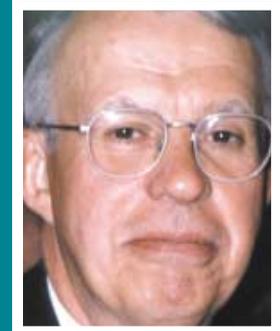
Prof. Hamid Shirvani
Chapman University



Prof. Gary Sick
Columbia University



Mr. J. Michael Stinson
Conoco



Amb. Roscoe S. Suddarth
Middle East Institute



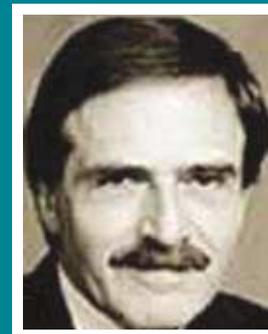
Mr. Donald A. Weadon, Jr.
Weadon & Associates



Amb. Frank G. Wisner
American International Group

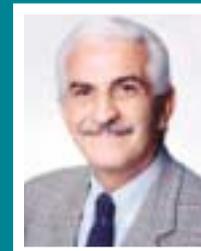


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ISmart



Prof. Marvin Zonis
University of Chicago

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Iranian Business Council,
Dubai



Brian Salmanpour
Chairman, Londongate
Investment & Management



Honorable Donna E. Shalala
Former US Secretary of Health and Human Services
President, University of Miami

Ambassador Sargent Shriver
Chairman, Special Olympics

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Professor Emeritus, University of Virginia

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President Emeritus, Carnegie Corporation of NY

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Partner, Afridi, Angell and Pelletreau

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Professor, Rutgers University

Faraj Aalaei
Chief Executive Officer and Co-Founder
Centillium Communications

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Senior Fellow, Council on Foreign Relations

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Vice Chairman, American International Group

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Iran's Master Miniaturist

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Chairman, Londongate Investment & Management

Majid Tehranian, Ph.D.

Director, Toda Institute for Global Peace & Policy
University of Hawaii

VISION, MISSION, GOALS AND PRINCIPLES

Vision

It is the vision of AIC that the United States and Iran should and will work together soon, as their common interests far outweigh their differences. We want the US and Iran to work together in a democratic, transparent, mutually respectful, and sustainable partnership. We also wish to see the Iranian-American community organized around its interests and play an increasingly significant role in American society, and Iran become a democratically developed country and an active member of the global community. AIC wants to become a constructive force between the two peoples, facilitating activities directed toward their rebuilding of a mutually beneficial relationship.

Mission

AIC's mission provides for a sustainable dialogue and a more comprehensive understanding of US-



Hoonhang Amirahmadi -
Thank you for your nice introduction of a potentially important
event -
Madeleine Albright



Iran relations. The Council organizes and promotes the Iranian-American community and encourages its participation in the efforts for a more democratic, transparent, mutually respectful, and sustainable relationship between the two countries. AIC's activities are directed at linking the two peoples, not just the two governments, in a continuing union of democratic accommodation and constructive partnership. The Council also promotes the conditions for the development of Iran through increased national dialogue, charitable works, and international exchange. Finally, it is the mission of AIC to bridge the gap between the public understanding and public policy on US-Iran relations and contemporary Iranian society.

Goals

The vision and mission of AIC are achieved by pursuing its three interrelated goals of public education, policy research and public service. In the immediate future, these goals will guide activities designed to bring the two nations together again; in the long term, they will guide actions that will sustain their mutually beneficial relations.

1. Public Education

- Provide a nationally recognized comprehensive and quality information forum
- Bridge the gap between public understanding, public policy and public service

- Ensure that AIC's audience is at the leading edge of relevant information
- Communicate a high level of fair play, tolerance, and ethical behavior

2. Policy Research

- Undertake relevant and insightful public policy research
- Be a national player in the substantive thrusts of AIC's mission
- Provide basic building blocks of information and analysis for use by others
- Seek communication of research through publications and presentations

3. Public Service

- Encourage broad participation in AIC's activities and events
- Weave public service into the public education and research mission of AIC
- Expand the audience for public service from a local to an international clientele
- Promote charitable giving and works to benefit Iranians and the Iranian-American community.

Principles

In pursuing its vision and accomplishing its



mission and goals, AIC is driven by several principles. These include:

- Intellectual and practical rigor and excellence
- Free, open and non-partisan inquiry and practice
- Full accountability, transparency and dissemination of results
- Fair and balanced treatment of issues
- Enhancement of public-service ethic and diversity
- Broad participation of those who wish to be involved
- Promotion of common ground and mutual interests

Charitable Works

Members of AIC share an interest in charitable work. As a non-profit and tax-exempt [501(c)(3)] organization, AIC can serve as a conduit for members to avoid the expenses and red tape of establishing a stand-alone foundation. The benefactors have full control of the direction of the funding, and AIC lends considerable organizational resources. The efficiencies in this approach are considerable. At times our charitable works may necessitate us identifying the effective outside promotional and charitable organizations that have an expertise in a particular area of interest. Our members have traditionally focused on educational, health-related, cultural, and leadership initia-

tives. Looking forward, we plan to encourage a wide range of creative philanthropy.

UNIQUE AIC POSITION

Several qualities make AIC truly unique. AIC is the only organization in the world that focuses solely on US-Iran relations. AIC was also the first organization to take up the challenge of bringing Americans and Iranians together again after they broke up relations in 1979. While there are many American and Iranian-American organizations, AIC is the only operating organization of its kind that has brought together on its Board and various Councils Americans, Iranians, and Iranian-Americans to work cooperatively toward its focused mission.

Members of AIC leadership come from diverse backgrounds and perspectives and are among the most distinguished members of their respective communities and beyond. AIC programs have been most effective and indeed no organization in the world can match its distinguished record on US-Iran relations. More importantly, because of the high quality and effectiveness of its leadership and programs, AIC has gained the trust of the governments and people of the United States and Iran. AIC is also distinguished from similar organizations by its vision and efforts on behalf of a sustainable relationship between the United States and Iran.

UNMATCHED TRACK RECORD

AIC is fortunate to be able to share the wisdom of influential decision makers and opinion leaders with its members and the general public. For many years now, AIC has been challenging decision makers and opinion leaders both in the United States and Iran to lower the volume of rhetoric and raise the level of debate on the future of relations between the two countries.

Distinguished Speaker Series and Breakthrough Events



George P. Shultz
Former Secretary of State

In August 2001, former Secretary of State **George P. Shultz** and Prof. Hooshang Amirahmadi, AIC President, met in Stanford to exchange views on US-Iran relations

Former Secretary of State **Madeleine Albright** delivered her historic March 17, 2000 speech on the United States' Iran policy at an AIC

forum in collaboration with the Asia Society, Middle East Institute and Georgetown University. The Secretary offered the regrets of the US for overthrowing

Prime Minister Mossadegh in 1953, supporting the Shah's regime, and assisting Saddam Houssein in the Iran-Iraq war. She also lifted sanctions on Persian carpets, caviar, and pistachios. The conference also hosted **Hadi Nejad Hosseinian, Iran's Ambassador to the United Nations**. His speech indicated, for the first time, that problem with dialogue was rooted in lack of trust rather than Iran's unwillingness to talk to the United States.

The Metropolitan Museum of Art reception on August 30, 2000, when after 22 years Iranian and American lawmakers shook hands, was organized by AIC in collaboration with Internews. Participants included Iran's **Speaker of the Parliament, Mehdi Karroubi**, four other Iranian Deputies, Iran's **Ambassador to the UN, Senator Arlen Specter (R-PA)**, **Congressman Bob Ney (R-OH)**, **Congressman Gary Ackerman (D-NY)**, **Congressman Eliot Engel (D-NY)**, and top Jewish leaders.

Former Secretary **Cyrus Vance**, AIC's **Honorary Chairman**, spoke at another AIC event, in collaboration with the Asia Society, on January 16, 1999 after almost 18 years of silence on Iran. Secretary Vance argued that the time has come for the two nations to establish diplomatic ties. His talk marked a turning point in the history of US-Iran relations.

AIC, in collaboration with the Center for World Dialogue, also arranged for the historic handshake in Paris, at an UNESCO conference hall, on July 30, 1999, between a **former American hostage, Barry Rosen**, and a **former Iranian captor, Abbas Abdi**.

Ambassador Hadi Nejad Hosseinian (Iran – UN) speaking at AIC's March 17, 2000 conference in Washington, D.C.



The Honorable Cyrus Vance speaking at the joint AIC-Asia Society conference in January 1999

Members of 300+ distinguished audience listening to Secretary Albright's speech at AIC's March 17, 2000 conference



Members of the panel discussion that followed Secretary Vance's lecture, from right: Amb. Pelletreau, Prof. Ramazani, Prof. Amirahmadi, Mr. Mossavar-Rahmani and Amb. Maresca

Ambassador Nejad Hosseinian with Ambassador Robert H. Pelletreau (AIC Chairman, right) and Ambassador Nicholas Platt (President of Asia Society)



AIC Honorary Chairman, Cyrus Vance, with Mr. George Soros, Dr. Hooshang Amirahmadi and AIC member, Mr. Bijan Faramarzi

Speaker Karrubi with Mr. Malcolm Hoenlein, Executive Vice Chairman, Conference of Presidents of Major American Jewish Organizations



Mr. David A. McKinney, President of Metropolitan Museum of Art, introducing Speaker Karrubi



Speaker Karrubi, Ambassador Nejad Hosseinian and Congressman Gary Ackerman (D-NY)



Congressman Gary Akerman (right) speaking with Mr. Morris Motamed, Deputy of the Iranian Jewish people (center)



Speaker Karrubi speaking at the Reception



Congressman Robert Ney (R-Ohio) and Congressman Gary Akerman speaking to AIC Chairman, Amb. Robert Pelletreau, and Internews President, David Hoffman (left)



Scenes from AIC's Metropolitan Museum of Art Reception

Dr. Amirahmadi
welcomes
Congressman
Eliot Engel (D-
NY) to the Met
Reception



Dr. Richard
Sawaya of
Chevron speaking
with Mr. Robert
Haines of
ExxonMobil and
Dr. Masoud
Khatami of AIC
Advisory Council



Chairman
Pelletreau and
President
Amirahmadi
conferring at the
Met Reception



Congressman
Gary Ackerman,
and Mr. Don
Blome of the
State Department
(sitting at the
center) speaking
to Dr. Anthony
Richter of Open
Society Institute
(standing, second
from left)



Mr. Bijan
Mossavar-
Rahmani and
Mrs. Charmin
Mossavar-
Rahmani speak-
ing with Mr.
Dana Marshal,
Senior Advisor,
Verner, Liipfert,
Bernard, et. al.



Dr. Gary Sick of
AIC Board
speaking with Dr.
Farhad Kazemi of
New York
University

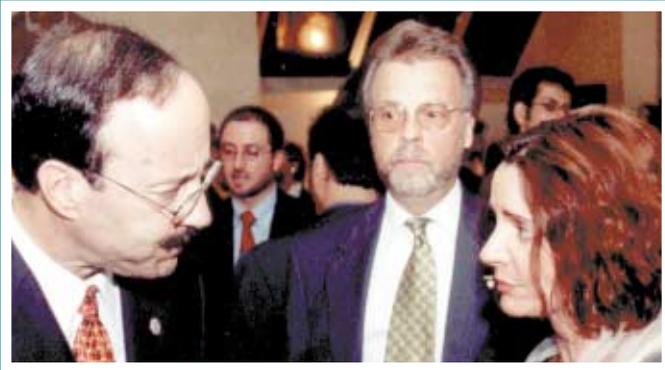
Scenes from AIC's Metropolitan Museum of Art Reception

Senator Arlen Specter (left) and Congressman Robert Ney speaking to AIC President, Hooshang Amirahmadi



David McEvoy, Vice President, ExxonMobil, and Rosemarie Forsythe, Government Affairs, of ExxonMobil, speaking to AIC President, Dr. Amirahmadi

Congressman Eliot Engel speaking to members of the audience



AIC Board Member, Gary Sick, speaking to Mr. Japneh Youssefi, a major AIC sponsor

Congressman Robert Ney speaking to Dr. Elaheh Kolaii, Iran Parliament Deputy. At the center is Mr. Don Blome – Iran Desk Officer at the US State Department



Mr. Abdi Parvizian speaking with Ms. Lucille Laufer, Executive Director of Oriental Rug Importers Association

Scenes from AIC's Metropolitan Museum of Art Reception



Senator Gordon Smith
(R-OR)



Foreign Minister
Dr. Kamal Kharrazi

included **Dr. Kamal Kharrazi, Iran's Foreign Minister**, Ambassador Hadi Nejad Hosseinian of Iran's UN Mission, Lee Raymond, Chairman and CEO of ExxonMobil, David O'Reilly, Chairman and CEO of ChevronTexaco, Archie Dunham, President and CEO of Conoco, Professor Hooshang Amirahmadi, AIC President, and Michael Stinson, Senior Vice President of Conoco and a member of

A major conference in May 2000 took AIC to the heart of the Silicon Valley in California. This most successful event, organized with the Asia Society, brought together over 200 distinguished professionals, including many high-tech executives, to the Stanford Campus to discuss US-Iran relations. The conference speakers included **Senator Gordon Smith (R-OR)**, **Ambassador Nejad Hosseinian**, and **Mr. Don Blome**, Iran Desk Officer at the State Department.

In January 2001, AIC organized a lunch meeting in New York City to review the probable impact on US-Iran relations of the new Bush Administration. Participants



Mr. Lee Raymond
Chairman & CEO
ExxonMobil



Mr. David O'Reilly
Chairman & CEO
ChevronTexaco



Mr. Archie Dunham
President & CEO
Conoco

AIC's Board of Directors. The event was reported by Reuters on January 30, 2001.

Congressional Exchange and Roundtable

The first two Washington Congressional Roundtable events during the year 2000 addressed two timely issues: a global settlement of Iranian frozen assets, and US-Iranian cooperation in narcotics traffic control. **Senator Arlen Specter** and **Representative Jim Leach** led these roundtables respectively. The Iranian participants included **Ambassador Mehdi Amirkhizi** and **Dr. M. H. Zahedin Labbaf**, Iran's Legal Representative at the Hague Tribunal. These and subsequent meetings aim to bridge the gap between the two parliaments and open a dialogue between them. In June 2001, AIC sponsored a Congressional Roundtable on the Iranian Presidential election and its implications for US-Iran relations.



Senator Arlen Specter (R-PA) speaking at an AIC-Internews Congressional Roundtable.



Congressman Jim Leach (R-Iowa), Chairman of the House Banking and Financial Services Committee and Ms. Mathea Falco, President of Drug Strategies, speaking at an AIC-Internews Congressional Roundtable.

Nowruz Gala and Iranian-American Achievement Award

On an exciting occasion on March 17, 2000, AIC and many American organizations came together to celebrate the **Iranian New Year** (Nowruz), which begins on March 21. For the first time in 21 years, Americans, Iranians, and Iranian-Americans celebrated Nowruz together. **Christiane Amanpour**, CNN's **Chief International Correspondent**, was honored at the gala event as the AIC 2000 Honoree. We shall continue this initiative and use it to establish ties among Iranians and Americans, and celebrate the achievements of the Iranian-American community. In the year 2001, the Nowruz honorees were Congressman Bob Ney and Dr. Jamshid Ghajar.

Media Coverage

The American, Iranian and global media have frequently and extensively covered AIC events. Examples include C-Span (a full-day coverage of the March 17 conference), CNN, ABC, CBS, BBC, NBC, public TV, other TV channels, *New York Times*, *Washington Post*, *Reuters*, *Associated Press*, *USA Today*, *International Herald Tribune*, Iranian and other newspapers, public radio, BBC World Service, Voice of America, other radio stations, and a variety of media outlets across the globe. The historic speeches by



AIC Chairman, Robert H. Pelletreau, speaks to CNN at the Metropolitan Museum of Art Reception.



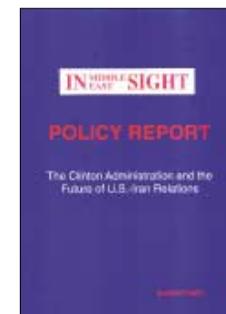
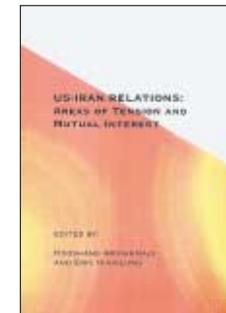
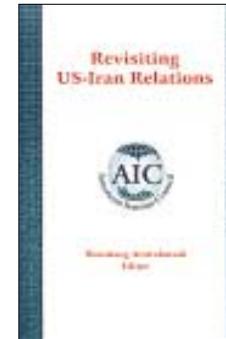
Barbara Slavin, USA Today, and Prof. Hooshang Amirahmadi, at the March 17, 2000 AIC Conference.

former Secretary of State Cyrus Vance and Secretary of State Madeleine Albright were translated into Persian and printed in the Iranian media, something that was unprecedented in post-revolutionary Iran.

PUBLICATIONS AND WEB SITE

AIC has published and disseminated several important books and studies. These publications clearly demonstrate an objective, impartial, balanced and diverse approach. From its inception, AIC has tried to foster a better understanding of issues critical to US-Iran relations, in an effort to facilitate dialogue and cooperation between the two nations. AIC is proud to be the only educational think tank that has consistently published and disseminated books and policy papers on US-Iran relations since the early 1990s.

A planned *AIC Review* will soon complement these writings on a regular basis. Below we list a selected number of AIC publications.



- *The Clinton Administration and the Future of US-Iran Relations* (1993)

- *US-Iran Relations: Areas of Tension and Mutual Interest* (1994)

- *Revisiting Iran's Strategic Significance in the Emerging Regional Order* (1995)

- *US-Iran Relations in Clinton's Second Term: International Perspectives* (1998)

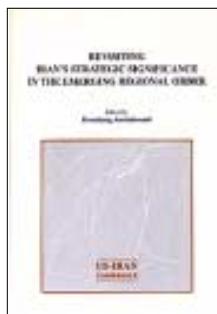
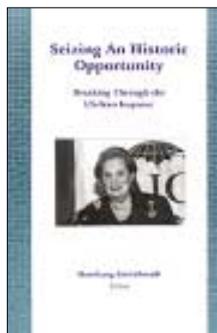
- *Revisiting US-Iran Relations* (1999)

- *Seizing a Historic Opportunity: Breaking Through the US-Iran Impasse* (2000)

- *Iran in the New Millennium: Opportunities and Challenges* (2001)

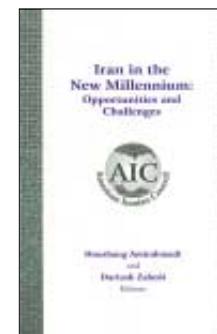
- *US-Iran Relations: Financial Impediments and the Challenges of a "Global Settlement"*

- *Narcotics Traffic Control Cooperation and US-Iran Relations*



- *The 107th Congress and Iran: Implications for US-Iran Relations*

- *The Iranian Presidential Elections and Its Implications for US-Iran Relations*



In addition, AIC maintains a web site (www.american-iranian.org) where members and others can consult major writings on issues critical to US-Iran relations. AIC also plans to maintain a more interactive web site in the future, as well as increase its use of the Internet to advance its mission. Eventually, AIC's web page will be used to:

- Inform the public, including the Iranian-American community, about AIC's activities
- Interact with supporters of AIC's mission
- Raise funds to implement AIC's mission
- Acquire data on and ideas from visitors to the website and use this data for fundraising, educating the public, and identifying and reaching out to new target groups.

AIC REVIEW

After over twenty years of hostile relations between the United States and Iran, new and promising contacts are being established between the two nations. Although the direction of events points to possible improvements in the relations, the two governments

Henri Barki,
Don Weadon,
Farhad Kazami
and Robert Ebel
at an AIC Panel



Shahram
Chubin, Andrew
Whitley, John
Esposito, and
Eric Hooglund at
an AIC Panel



Richard Arndt,
Bruce Laingen
and
Giandomenico
Picco at an AIC
Panel



Shireen Hunter,
James Bill,
Richard Cottam
and Shaul
Bakhash at an
AIC Panel



R. K. Ramazani,
Richard Murphy,
Gary Sick and
Hooshang
Amirahmadi at
an AIC Panel



The audience at
an AIC Panel



Scenes from earlier conferences organized by US-Iran Conference, Inc.,
the predecessor of AIC.

AIC 2000 Honoree, Christian Amanpour, shows her AIC candelabra gift to the audience. On her left is Cleopatra Borumand, and on her right are John Ghaznavi and Hooshang Amirahmadi.



AIC member, Alexis Gevorgian (second from right) and wife with another distinguished participant.

Hooshang Amirahmadi, Gary Marfin (Conoco) and Keith Wiessman (AIPAC)



Distinguished Iranian families celebrating Nowruz 1379 at the AIC Gala

Puneet Talwar of the State Department, and wife, among participants



Dr. Ahmad Farzad and daughter Mariam (PhD candidate at Georgetown University)

Scenes from AIC's New Year 2000 Gala

Thomas Warrick,
Esq., of US
State Depart-
ment, with other
participants of
AIC Gala



Milton
Buffington and
wife, with other
guests of AIC
Gala



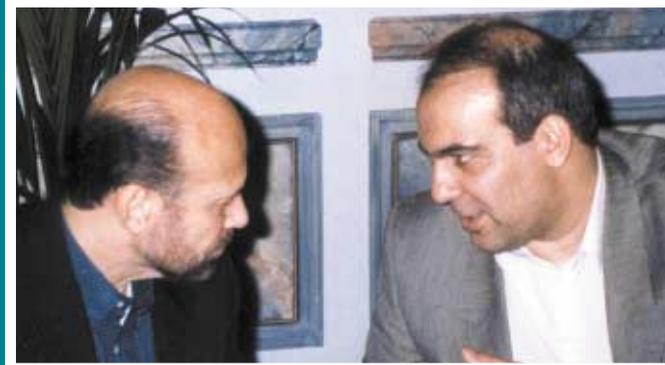
A portion of
AIC's Haftseen
Table showing the
traditional
Iranian
samovars



Scenes from AIC's
New Year 2000 Gala



From right:
Abbas Abdi,
Barry Rosen,
Alireza Haghghi
and Hooshang
Amirahmadi



Abbas Abdi
and
Barry Rosen



From right: Bijan
Faramarzi,
Hossein Alikhani
(President of
Center for World
Dialogue),
Abbas Abdi,
Barry Rosen, and
Hooshang
Amirahmadi

Scenes from the Paris Event, 1998
(Captive Meets the Captor)

Dr. Hamid Shirvani of AIC Board introducing Senator Arlen Specter



Senator Chuck Hagel (R-NE), Keynote Speaker



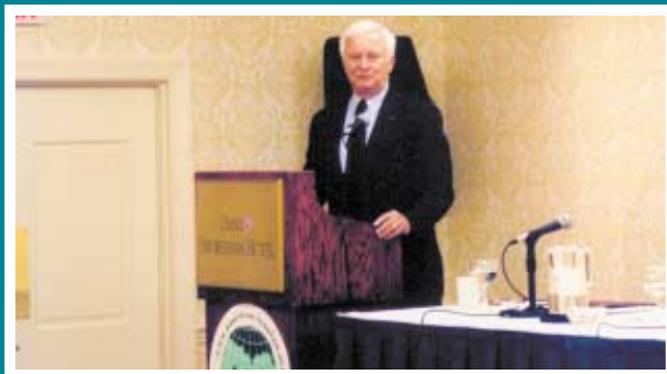
Congressman Robert Ney (R-OH) and Judith Kipper of AIC Board



The audience listening to the Keynote Speech



Richard Matzke, Vice Chairman Chevron Corporation



Panelists: Prof. Daniel Brumberg, Mr. Bijan Khajehpour, and Prof. Hooshang Amirahmadi



Scenes from AIC's March 2001 Conference, Washington D.C.

Scenes from AIC's June 2001 Congressional Roundtable, Washington D.C.



still lack a channel of communication, and as a result their positions remain ambiguous, which in turn leads to critical policy misunderstanding. The information void created because of the many years of mutual isolation is also contributing to misconceptions and mutual distrust, further complicating a fruitful dialogue and hampering the process of rapprochement.

To help mitigate this information void and improve mutual understanding and transparency, the American Iranian Council plans to publish the *AIC Review*, a periodical journal to be posted on AIC's web site. The main purpose of this web-based publication will be to establish a medium of dialogue between the two governments in an attempt to make their positions and policies more transparent both on issues of mutual concern and on procedural matters relating to a possible face-to-face dialogue.

The primary focus of the *Review* is on interviews, interpretations of interviews, and analyses of key developments and issues. AIC is in a position to conduct these interviews and analyses as it has direct access to key members of the American and Iranian governments. The *Review* will also publish breaking news and relevant information.

The first issue of the *AIC Review* will be published in Spring 2002.

FUNDING BASE AND SPONSORS

Broadening AIC's Funding Base

Service and funding diversities are among the key indicators of organizational health, capacity expansion and future sustainability. As indicated by its track record and planned projects, AIC is developing a critical mass of diverse services. Corresponding to this development is AIC's success in broadening its funding sources. At the end of this section we list the names of such sources, including high-tech, oil and manufacturing companies, research and media organizations, academic and policy think tanks, and foundations.

The organization initially depended on contributions by its Board members and a few corporations, predominantly in the oil sector. However, in the last two years, that picture has been completely altered as grants and awards from foundations and non-oil businesses have begun to pour in. In the year 2000, for example, AIC was awarded \$140,000 in matching funds by two organizations, a private eleemosynary benefactor and a high-tech company. Over time, membership has also expanded and become a major source of revenue. Meanwhile, we have increased income from the sale of publications and conference registration.



The pains of growing larger, and consequently becoming more visible and accountable, are with us. Restructuring to rise to these demands efficiently is another essential factor, and we have taken it upon ourselves to embrace this challenge by streamlining our leadership structure and administrative procedures. If we are to ensure that AIC activities do not go unfulfilled during times of palpably better relations between the US and Iran, we must build on this momentum. Already we have had excellent renewal from our current supporters. We look for sustainability and consistency from our new donors. In sum, we now face a time when we must sustain the diversity and changes we have introduced in AIC.

Who Should Join AIC and How?

If you are interested in seeing the United States and Iran come together again as equal and respectful partners, then you certainly should join AIC. You may have business, community, personal or global interests in assisting AIC. Americans and Iranian-Americans are particularly encouraged to join. For the one million Iranian-Americans, AIC offers a medium for self-promotion and an opportunity to help in the overall development of the homeland. For American businesses, AIC offers a channel of communication and information exchange unmatched anywhere in the world. For other communities, AIC provides the bridge of understanding, renewed educational and cultural exchanges, peace-building dialogue, and mutually beneficial cooperation.

There are many ways to help AIC fulfill its vision, mission and goals. We have three types of patronage and membership: Corporate, Non-Profit, and Individual (please see our Sponsorship/Membership Application Form at the end of this document). From time to time, donors wish to issue broad grants that are not event specific. Outright sponsorship of a particular event, such as a certain Congressional Roundtable topic, may be preferable.

What Benefits Do Our Members and Sponsors Receive?

The most significant benefit our sponsors receive is the satisfaction that they have helped bring the United States and Iran together again. Traditionally, AIC follows a transparent policy regarding its donors. Unless otherwise requested, we always prominently list the names of our donors in our publications of proceedings and conference announcements. We also inform US media, and especially Iranian media, of the source of the donations made to AIC. Obviously, this creates tremendous goodwill and positive public relations with the citizens of Iran and interested US parties. However, we are always willing to respect a donor's specific request for privacy and anonymity.

We also offer other tangible and intangible benefits. Tangible benefits for all donors include direct access to our publications, conferences and gala events. Heightened overall visibility with American and Ira-



nian constituents is traditionally understood to be beneficial to a corporation raising its profile with a target group. Non-profit foundations also benefit when it is known that they are reaching out to a large group otherwise ignored by less broadminded institutions. Individuals have also raised their profile, increased connections, and improved opportunities by working with AIC as members and benefactors. More significantly, donors have a choice to assign their contributions to the AIC Endowment Fund, thus helping sustain a worthwhile organization for generations to come.

We believe that the educational benefits of AIC's activities are disproportionately great, albeit intangible, due to the relative lack of alternatives. Even on most major university campuses today, there are few options for learning all that must be known about such an important country as Iran and its surrounding region. Besides, what could be more gratifying than working toward conflict resolution and peace, and bringing back together two old friends under democratic, equal, and durable terms. It is probably the highest satisfaction we can receive from all of our investments of time, talent, and money in this endeavor.

How Do We Evaluate AIC's Performance?

We measure our progress toward set goals by self-evaluation and peer review. Involved are Board and Council members, AIC general membership body, focus groups, and the audience of AIC activities and

events. Specific measures will include the number of people affected, impact on specific policy, number of books and articles published, the extent of media coverage, and recognition by peers and the general public.

We evaluate ourselves first in house, but ask that peers outside of AIC submit their input as well. In house, discussions with Board, Council and other members, as well as monthly feedback from the Executive Committee and staff members are probably our very best sources for ideas to improve. We tend to be very self-critical.

When specific sponsorship of an individual event occurs, our major donors receive interim and final reports on these activities. This includes a review of the procedures that were followed, number of people affected, outputs and outcomes, and a statement on how we measured that effectiveness.

A major measure of our effectiveness will be an indication of how extensively the media covers our event, and the impact we make on the general public, the targeted policy, and on our specific audience for the activity. AIC is very proud to have had almost all of its activities covered by the most prestigious mass market media, including TV, radio, and print outlets in the US, Iran, and throughout the world. Quite often our events are translated into Farsi and covered by the Iranian media, which greatly benefits our visibility and that of our sponsors.

Outside peer reviews include a questionnaire designed to receive feedback from conference attend-



ees, web site visitors, and participants in our various events. In an effort to understand areas of strength and weaknesses in programming and implementing our projects, as well as suggestions for future plans, we often send a questionnaire to a selected sample of the various participants.

Sponsors and Collaborators

Corporations: Advanced Computer Concepts, American International Group, Aramco, ARCO, Ashland Oil, Inc., Bitcom, BP, Chase Manhattan Bank, Chevron Corporation, Coastal Corporation, Conoco, ECUFIN, Inc., ExxonMobil, InterMarine Incorporated, ISmart Corporation, Mondoil Corporation, PICUS, LLC, R. G. Corporation, Shell Corporation, TT, Inc., Unocal, Valmont.

Foundations: Chase Manhattan Foundation, Equitable Foundation, Fidelity Foundation, Lois Roth Endowment, Open Society Institute, Starr Foundation.

Academic Institutions: College of William and Mary, Columbia University, Georgetown University, New York University, Queens College, Rutgers University, Stanford University, University of Arizona, University of California, Berkeley, University of Virginia.

Public Education and Media Organizations: Asia Society, Center for Strategic and International Studies, Center for World Dialogue, Internews, Middle East Insight, Middle East Institute.

PROFESSIONAL SUPPORT FOR AIC

Professional services to AIC are provided by the following external sources:

Charapp, Deese & Weiss, LLP Washington, D.C.

The law firm of Charapp, Deese & Weiss provides ongoing legal representation to AIC. The firm has represented nonprofit organizations for over twenty-three years, during which time they have performed a variety of services for regional, national and international organizations. They advise AIC on general corporate matters, tax issues, the review of publications and programs, negotiation of contracts, the handling of various governmental matters, and litigation.

Dean D. Dillard, CPA New Brunswick, New Jersey

The accounting firm of Dean D. Dillard & Associates has provided AIC with accounting, payroll, tax preparation, and consulting services since AIC's found-



ing in 1997. Mr. Dillard is a Certified Public Accountant. He reviews AIC accounts for proper reporting, consistency and legality. The firm was established in 1990 after the founder's successful career with Deloitte & Touche and J. P. Morgan & Company, Inc.

STRUCTURE AND ACTIVITIES

Structure

AIC's new leadership structure will include a Board of Directors, an Executive Committee, an Honorary Board of Directors, an Economic Development Council, an Academic and Policy Council, a Cultural and Educational Council, a Young Leaders Council, and an International Advisory Council. For purposes of the bylaws, the Board of Directors will continue to be the only voting body.

Board of Directors

The new Board of Directors will include a Chairman, President, Secretary, Treasurer, the Chairman of the Honorary Board (explained below), the Chairman of the five Advisory Councils (explained below), and other Board members. The Honorary Board of Directors and the five Councils will advise and consult with the President and the Board of Directors. As part of our effort to decentralize some of AIC's management, each Council will be expected to design and implement activities within its area of focus.

Executive Committee

The Executive Committee will include five members: Chairman, President, Treasurer, Secretary and Counsel. The Executive Committee will be the main body responsible for the routine operations of AIC.

Honorary Board of Directors

We will expand our Honorary Board of Directors to include others, drawing on their vast experience and great insight. This Board will help increase AIC's visibility, prestige, influence, and reach. The Chairman of this Board will also sit on the Board of Directors as a voting member.

Economic Development Council

The Economic Development Council will be AIC's principal liaison to the economic experts and business community, a community that includes some of our most active and generous supporters. Going forward, we would like to make a special effort to provide this community with useful information, analysis, and programs (e.g. a monthly business roundtable). The Chairman of the Economic Development Council will also sit on the Board of Directors as a voting member.

Academic and Policy Council

The Academic and Policy Council will be AIC's liaison to the policy, academic, and legal communities. This Council will assist AIC with strategic planning, programming and coordination of our print and web publications, as well as conferences, meetings and



research projects. The Chairman of the Academic and Policy Committee will also sit on the Board of Directors as a voting member.

Young Leaders Council

Members of the Young Leaders Council will be primarily drawn from younger members of the business, policy, academic, media and professional communities. The Council will focus on expanding AIC's reach among the younger population. The Council may be asked to coordinate the Second Generation Project currently on AIC's list of future activities. The Chairman of the Young Leaders Council will also sit on the Board of Directors as a voting member.

Cultural and Educational Council

This Council is organized to expand and oversee the various activities of AIC, including specifically educational, sport and art exchanges between the United States and Iran. Members of the Council are drawn from among distinguished individuals with primary interest and activism in cultural and social areas in the United States and Iran. The Chairman of this Council will sit on the Board of Directors as a voting member.

International Advisory Council

AIC needs to garner support internationally, and the International Advisory Council hopes to help with that challenge. Members of the Council will include distinguished individuals from the policy, business, diplomatic, academic and media communities throughout the

world. Those invited to join the Council will have a track record of activism, interest and vision regarding US-Iran relations. The Chairman of this Council will sit on the Board of Directors as a voting member.

Activities

AIC's activities and growth plans are conceived to correspond to the new structure of the organization and the growing demand for diversity. What follows is an outline of suggested activities that might be undertaken by specific councils. Activities that are already well conceptualized or are part of AIC's ongoing operations are further detailed in subsequent paragraphs.

The Board of Directors and its Executive Committee will help implement, participate in, and supervise activities of the various Councils. They may also initiate and implement specific projects.

Economic Development Council

- Economic Education and Exchange Programs
- Economic Conferences, Symposia and Briefings
- Information Exchange and Business Publications

Academic and Policy Council

- Vision Building and Strategic Planning
- Distinguished Speaker Series



- Web Site and Publications, including *AIC Review*
- Narcotics Traffic Control Cooperation Program
- Congressional Roundtable and Exchange
- Policy Discourse and Track Diplomacy

Young Leaders Council

- Youth Career Development Project
- Youth Technology Education Project
- Youth Exchange Program
- Iranian-American Cultural Project

Cultural and Educational Council

- Persian History Education Project
- Cultural Exchange Programs – Art, Media, Cinema and Sports
- Iranian Women in Parliament, Media and Politics
- Persian Carpet Quality Project
- Nowruz Gala and Iranian-American Achievement Award
- The American Friends of Iran Project
- Charity and Non-Governmental Organizations Programs

International Advisory Council

- International Meetings and Symposia
- International Support for AIC's Mission

AIC GROWTH PLAN

AIC Growth Plan (2001-2005) includes the following components:

1. Annual Plans and Budgets
2. Endowment Fund
3. Long-term and Recurring Projects

Each year, beginning in 2002, the corresponding Annual Plan and Budget will be published as an addendum to this document.

AIC 2001 Plan

For the year 2001, AIC plans not only to continue and expand its most effective past projects, but also introduce innovative new projects with direct and immediate relevance to US-Iranian relations. These include projects of some substantial nature and those that are implemented to generate goodwill, publicity, and funding. Thus, the following paragraphs are organized into two categories of **2001 Projects** and **Fundraiser Projects**.

2001 Projects

1. Distinguished Speaker Series

This series is held to introduce breakthrough ideas and policies in US-Iran relations. Past experience indi-



cates that this series can indeed be influential in positively changing the state of US-Iran relations. Among the distinguished speakers for the series is former **US Secretary of State Madeleine Albright**, whose speech on March 17, 2000 is viewed within policy circles as a breakthrough in US diplomacy. The series was initiated by a historic speech by **Secretary Cyrus Vance**, AIC's **Honorary Chairman**, on January 16, 1999 after almost 18 years of silence on Iran. Secretary Vance's speech called for diplomatic relations before the two countries start negotiating to resolve the standing issues between them. We plan to sponsor one Distinguished Speaker speech in 2001.

2. Congressional Exchange and Roundtable

In the year 2000, AIC introduced its Congressional Exchange and Roundtable series. The purpose of the series is to facilitate interaction and exchange of ideas among members of the US Congress and the Iranian Parliament. The most significant event in 2000 was the reception at the Metropolitan Museum of Art in August 2000 where five Iranian deputies (including **Speaker Mehdi Karroubi**) met and exchanged ideas with four American Senators and Congressmen. The two Roundtables on Iranian Assets and Narcotics Traffic Control included **Congressman Jim Leach**, **Senator Arlen Specter**, and Iranian officials. In 2001, we plan to organize several Congressional Roundtables and satellite exchanges between the Iranian Parliament and the US Congress.

3. Iran-US Conferences

AIC organizes and sponsors public conferences, rapid-reaction seminars, focused workshops, and special briefings on developing events. The general public, diplomats, policy and legal experts, business executives, community leaders, academics and journalists attend these conferences. AIC and its predecessor organization have held a series of high-profile conferences on various aspects of US-Iran relations since 1993. We organized two Distinguished Conferences in the year 2000. They were the March 17 Conference in Washington DC on "The New Iranian Parliament and Implications for US-Iran Relations" and the May 6 conference at Stanford University on "Iran in the New Millennium: Opportunities and Challenges." Distinguished speakers included former **Secretary of State Madeleine Albright**, **Ambassador Nejad Hosseinian** and **Senator Gordon Smith (R-OR)**. We plan to host two such conferences every year.

4. Publications

AIC publications include eleven books, occasional reports, and conference proceedings. Proceeding of 2001 conferences will also be published. In Spring 2002, AIC will start publication of the *AIC Review* on a weekly basis. The *Review* is planned for publication initially as a web-based newsletter and then as a printed magazine in the near future.



5. Information Sources

AIC maintains a website resource library, serving as a clearinghouse of information and news on American-Iranian affairs. We plan to expand the library in 2001.

Fundraising Events

1. Nowruz Gala and Award Ceremony

In March of 2000, AIC held a major conference on “Iran’s New Parliament: Implications for US-Iran Relations.” After the conference, the Council sponsored a Nowruz Gala celebrating the Iranian New Year and the achievements of the Iranian-American community. The year 2000 AIC Honoree was **Christiane Amanpour, Chief International Correspondent of CNN**. Another distinguished and successful Iranian-American will be honored every year during a spectacular gala, celebrating Nowruz. It is the first time in US-Iran history that Nowruz has brought together distinguished and representative members of the two peoples. The guests include high-ranking officials, members of the US Congress, diplomats, business executives, policy experts, academics, media representatives, community leaders, professional groups, and the general public.

2. Carpet Auction and Gala Dinner

In 2002, AIC will sponsor a fundraising event in New York City to include a carpet auction and a gala dinner. The goal is to raise funds in support of AIC projects. Contacts have already been established with the Oriental Rug Importers Association, headquartered in New Jersey. A meeting was held between the Presidents of the Association and AIC, during which mutual interests and organizational matters for a carpet auction were discussed. A committee will be formed to implement the event in the best way possible.

3. West-Coast Fundraiser Event

We are planning our first fundraising trip to the West Coast in 2002. The event will most likely be held in Silicon Valley where we intend to enlist the support of high-tech Iranian-American executives. A local committee will undertake planning and implementation of the event.

AIC 2001 Budget

To implement its current activities and the Growth Plan, AIC would need a projected budget of approximately \$690,000 in 2001. In the following table (see next page), we present a detailed outline of our anticipated expenses and projected revenues. The proposed budget excludes expenditures and revenues related to the AIC Endowment Fund we plan to establish in 2001.



AIC Endowment Fund

To sustain AIC's existence and activities at a growing rate, we plan to establish the AIC Endowment Fund in 2002. Funds established with AIC will be printed on our letterhead and in our publications, recognizing the individual or family in whose name the Fund has been established. Endowment funds create a permanent and secure method of supporting AIC as income earned from the funds supplements the monies we raise each year through fundraising campaigns.

Endowment funds may be designated to provide support for particular programs. For instance, an endowment fund can be established to support AIC's Congressional Exchange and Roundtable series, the AIC Review, or Second-Generation programs. AIC donors will be given the option to allocate their contributions to the Fund as well. These funds make a substantial difference in the long-term efforts to bring a better understanding between US and Iran and promote the Iranian-American community, thus helping sustain a worthwhile organization for generations to come.

The AIC Endowment Fund will be registered with the State of New Jersey and its operations and management will be assigned to a Board-approved Trustee.

An Endowment Fund Committee will propose a plan for the Fund in accordance with the legal and accounting requirements of endowment funds. Major donors will be given a position in the leadership team for the Fund and will receive reports on where and

how the donations are spent. Annual reports will detail the income-expenditure statements as well as a list of activities implemented.

Long-term and Recurring Projects

While AIC focuses on its immediate goal of implementing short-term projects that will foster better understanding, cooperation and dialogue among the peoples and governments of the United States and Iran, the Council must plan for a time when the two nations move toward re-establishing normal relations. That readiness requires expanding and diversifying existing projects and introducing new ones to address more comprehensively the needs of an emerging environment. But more significantly, such projects must contribute to building a more sustainable basis for US-Iran relations. We hope that at that time we will be in a position to anticipate these changes and take on the challenge by introducing new and innovative projects. Thus, beyond 2001, AIC will continue to implement projects of merit currently in operation, as outlined above, and put in operation new projects of a long-term and recurring nature. Some of these projects are outlined below.

1. Narcotics Traffic Control Cooperation Project

Civil war and political turmoil in Afghanistan have created a narcotics economy, which has spread to



neighboring countries throughout the Middle East, and subsequently throughout the western world. This booming narcotics economy supplies the US with at least 60% of its heroin and has contributed to a startling rise in the number of addicts under thirty years of age in Iran. In addition, this narcotics industry has provided the funds needed for terrorist actions directed against both countries. In the year 2000, President Clinton removed Iran from the list of *World's Major Drug Producers*, and US intelligence reported that Iranian officials have made progress in decreasing drug production and trafficking from neighboring Afghanistan. This fact has been publicly acknowledged and praised by Washington. If properly structured, collaborative efforts at narcotics traffic control could be an important first step in building confidence while addressing a serious social problem in the two countries and beyond. Special emphasis will be placed on engaging parliamentarians and legislators in this project. AIC initiated that process by organizing the first roundtable on the subject in the Congress on July 2000. **Senator Arlen Specter** and **Congressman Jim Leach** spoke for the panel along with other speakers from a US drug NGO and Drug Enforcement Administration. The second panel on the subject, in December 2000, was led by two former Deputies of the Iranian Parliament, **Dr. Marzieh Sadighi** and **Dr. S. Gholamreza Shirazian**, co-directors of the AFTAB Society of Tehran. Other participants included members of the State Department, representatives of anti-narcotics NGOs, the media, and Mr.

Vincent MacLean, Director of the United Nations Drug Control Program (UNDCP).

2. Iranian-American Community Project

Close to 1.2 million Iranian-Americans live in the United States. Their career success and their adaptability to the demands of American life have been exemplary. From nuclear physics to neurosurgery, from Wall Street finance to high-tech entrepreneurship in Silicon Valley, and even extending into the fashion and television industries, the Iranian-American community is making valuable contributions to America's greatness. Yet this affluent and educated community lacks a venue through which it can promote itself or channel its social and political concerns, both domestic and international. The Iranian-American community constitutes a natural bridge between the two nations that should be promoted for their own progress and for the advancement of AIC's mission and no organization is in a better position than AIC to mobilize this impressive force. During the annual celebration of the Iranian New Year, AIC also plans, as in the past, to celebrate the achievements of the Iranian-American community by recognizing key members of the community as AIC Honorees. AIC will also feature the achievements of this community in its publications and web site and arrange for their promotion in various media outlets globally. AIC also plans to hold a series of summer "Secret of Success" educational workshops



in various professional areas for the younger Iranian-American professionals.

3. The Youth Exchange Program

Of the 1.2 million Iranians and Iranian-Americans who now live in the United States, many were born after the Iranian Revolution in 1979. Few have set foot in Iran, and while curious, they are largely uninformed about developments in that country. The population of Iran is a young one; more than half of the population of 65 million was born in the last 30 years. Few have traveled outside the country and again, while curious, have little knowledge of or exposure to the outside world. AIC believes that a bridge of understanding and cooperation should be built between these two groups of second generation Iranians now separated by geography, culture, and education. AIC will also work toward bridging the gap of understanding between American and Iranian youth populations. As these young people prepare to become future leaders, they must be educated about the workings of cultures that exist outside of their own. Specifically, the purpose of this program will be to establish a youth-to-youth exchange program in which Iranian, American and Iranian-American young peoples can learn about each other and express their opinions and concerns in an intellectually and politically safe environment. Potential components of the youth-to-youth program will include correspondence programs, visits by participants and a scholarship program to encourage international study.

4. Congressional Exchange and Roundtable

Recent political developments in Iran, the most noteworthy of these being the election of the Sixth Majlis, have resulted in an increased opportunity for the U.S. to open a dialogue with Iran regarding diplomatic, economic, political and social issues. Yet, if this communication is going to be established, then Congressional leaders in the U.S. and members of Parliament in Iran have much to learn from one another about the distinctive governmental operations as well as the general culture of each country. Therefore, this dialogue will begin by encouraging several members of the U.S. Congress and Iranian Parliament to start talking about the issues and challenges they face with respect to their organizational cultures and processes. In addition, U.S. Congressional members and Iranian Parliamentarians will visit their respective counterparts and observe, first-hand, political and social workings of these countries in an effort to stimulate real understanding between them. AIC began this exchange process in 2000 by organizing the Metropolitan Museum of Art reception (see above) and two roundtables in which members of Congress and certain Iranian officials participated. A satellite exchange among members of the two legislative bodies is scheduled for every year.

5. Iranian Women in Politics and the Media

Much has been written about Iran's contemporary history and the Iranian people's struggle for freedom and social justice over the last 100 years. In these portrayals of Iran's history, however, the role of Iranian women in this struggle has been virtually ignored. To the outside world, Iranian women live in medieval isolation, obedient to their husbands and to the ruling elite who make the rules on what they can wear, where they can go and with whom. During the past few years, Iranian women have launched a struggle to moderate Iran's hard-line policies and ease the strict social guidelines put in place by the Islamic revolution. And in a short time, women have achieved a level of political power that cannot be discounted. The proposed dialogue will bring women from both the U.S. and Iran together to examine these social changes in Iran. This will occur by sharing the stories of Iranian women in Parliament, the media, athletics, and professional societies. In addition, it will take into account legislation intent on blocking what is being referred to as a "feminist revolution" and will examine the complex issue of Iranian women's role in a society that has historically treated them as second class citizens.

6. The Economic Education and Exchange Project

Prior to the 1979 revolution, Iran's economy

was one of the Middle East's strongest, enjoying rapid growth based on oil revenues and industrialization. Following the revolution, however, the economy suffered due to several factors, including a steep drop in oil prices, the debilitating effects of war with Iraq, fiscal mismanagement of industry, and an international trade embargo led by the U.S. Although the country has succeeded in attracting a limited amount of foreign investment in the oil and gas sector, much work needs still to be done both in attracting foreign investment and in restructuring the economy for more efficient and equitable operations. The U.S. is in a prime position to work with Iran in helping them make the transition from a traditional to a modern economy. This dialogue would bring together the economic and foreign policy leaders from the U.S. and Iran to discuss and strategize about the next steps in cooperation between the two economies.

7. The American Friends of Iran Award

The positive side of US-Iran relations is exemplified by many Americans who over the last several decades have served Iran well and honorably. Howard C. Baskerville is one such individual. The young Baskerville, a Princeton graduate, began as a teacher in Tabriz City



Howard C. Baskerville



in 1908, in the midst of the Iranian Constitutional Revolution (1906-1911). Baskerville became so attached to the Iranian people and their fight for freedom that he turned his class of students at the American Memorial School into a platoon of freedom fighters alongside whom he fought and died for the constitutional rights of the Iranian people. Baskerville was killed in 1909, is buried in Tabriz, and remains a hero to most Iranians who cherish constitutional rights.

But Howard Baskerville is not the only “American friend of Iran” who deserves to be acknowledged and appreciated by the Iranian people for his contributions to their country. The list includes many other prominent figures such as Sam Jordan, Jane Dolittle, Arthur Upham Pope, T. Cuyler Young, Morgan Shuster, and Arthur Milspaugh. The goal of this project is to make Americans and Iranian Americans aware, through recognition galas, publications, and multimedia programs, of the strong history of friendship and cross-cultural cooperation between the US and Iran at the individual level.

HOW YOU CAN HELP

AIC has three types of patronage and memberships: Corporate, Non-Profit, and Individual. To become a member of AIC, contact AIC's office directly for a Sponsorship/Membership Application Form or sign up online at: www.american-iranian.org. US residents can also make tax-deductible donations to AIC. We are also constantly looking for interns and volunteers. For further details, please visit the Join AIC page.

- Join AIC and become an active member
- Make a tax deductible contribution and/or in-kind gift
- Help us build up the AIC Endowment Fund
- Suggest ideas and activities for implementation
- Donate your resources and expertise
- Participate in our meetings, conferences, and programs
- Submit material for the *AIC Review*
- Encourage others to become involved
- Send us information on other potential contacts
- Tell us what you think and what you want AIC to do for you
- Become an advocate of AIC and its noble causes

Membership and Contribution Form



Three categories of membership are available: Corporate, Nonprofit, and Individual. All members receive AIC circulars and publications, and invitations to AIC events. Members will also have access to AIC's personnel and resources for information and consultation on matters relating to US-Iran relations. AIC Patrons receive additional privileges including name recognition through special arrangement. AIC welcomes contributions and sponsorship by institutions and individuals who share its objectives and wish to support its activities.

To become a Patron, Member, and/or Contributor, please complete the form, enclose a check (payable to AIC) or provide credit card information, and fax or mail to:

AMERICAN IRANIAN COUNCIL

20 Nassau Street, Suite 111, Princeton, NJ 08542 USA
 Fax: 609-252-9698 ■ For information please call: 609-252-9099
 You can also become a member or contributor through the
 AIC web site at: www.american-iranian.org

AIC is tax exempt and all contributions by US taxpayers are deductible

	<input type="checkbox"/> New	<input type="checkbox"/> Renewal	
Corporate:	<input type="checkbox"/> Patron: \$20,000	<input type="checkbox"/> Member: \$5,000	<input type="checkbox"/> Contributor: \$ _____
Nonprofit:	<input type="checkbox"/> Patron: \$2,000	<input type="checkbox"/> Member: \$500	<input type="checkbox"/> Contributor: \$ _____
Individual:	<input type="checkbox"/> Patron: \$500	<input type="checkbox"/> Member: \$125	<input type="checkbox"/> Contributor: \$ _____
Name _____ Title _____			
Institution/Company _____ Email _____			
Address: _____			
City: _____ State: _____ Country: _____ Zip Code: _____			
Phone: _____ Fax: _____			
Payment Information:	<input type="checkbox"/> Check (payable to AIC)	<input type="checkbox"/> VISA	<input type="checkbox"/> MasterCard <input type="checkbox"/> American Express
Card Number: _____ Expiration Date: _____			
Card Holder _____ Authorizing Individual: _____			



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بنی آدم اعضای یک پیکرند
که در آفرینش ز یک گوهرند
چو عضوی ببرد آورد روزگار
دگر عضوها را نماند قرار

*All men are members of the same body
Created from one essence
If fate brings suffering to one member
The others cannot stay at rest.*

The Great Persian Poet, Saadi

"One of the best things we could do for the long-term peace and health of the Middle East and, indeed, much of the rest of the world is to have a constructive partnership with Iran."

*President William J. Clinton
CNN, February 15, 2000*

"The time has come for America and Iran to enter a new season in which mutual trust may grow and a quality of warmth supplant the long, cold winter of our mutual discontent. And my hope is that both in Iran and in the United States, we can plant the seeds now for a new and better relationship in years to come."

*Secretary of State Madeleine K. Albright
AIC Conference, March 17, 2000*

"Here in the United States, the torch is passing from my generation to a new generation of leaders. We need to remind them of Iran's enormous strategic significance within the region and beyond, its contributions to civilization, the vitality of its cultural and religious heritage, its vast economic potential, and the hospitality and generosity of its people. Lack of diplomatic relations, often between countries at conflict, even at war, is the abnormal, not the norm. I believe it is time for Iran and the United States to reestablish diplomatic ties."

*Former US Secretary of State Cyrus R. Vance
AIC Conference, January 13, 1999*